



GlobalExcel®

"We have found Global Excel to be a conscientious and flexible partner, and we look forward to a mutually beneficial relationship in the years to come."

*—Anne Trupiano,
Executive Vice President
TRU Services, LLC*

GLOBAL EXCEL MANAGEMENT INC.

Global Excel Management Inc. has specialized in medical cost containment, including direct negotiations, bill reviews, network management and beneficial channeling since 1996. Over 40 experts exclusively negotiate health care claims and manage network relationships; 300 professionals provide additional support.

SERVICES PROVIDED THROUGH COMPASS SOLUTIONS

Global Excel cost-containment services are provided to a broad range of the industry, including clients operating in the sectors of fully insured, self-insured, Workers' Compensation/occupational accident, and stop-loss.

- Cost Containment
 - Hospital and physician negotiations for fair and reasonable settlements with signed releases
 - Comprehensive bill reviews focus on billing practices, medical records and excessive charges
 - Claims specialists use advanced technology to ensure appropriate provider payment for services given
- Legal team ensures professional handling of negotiations
- Account management provides ongoing, personal service from the outset
- Customized reports and online portal allows secure access to data 24/7

WORKING WITH US

Contact a Compass Solutions' MGU for more information on working with Global Excel. For a list of participating MGUs, visit www.independenceholding.com and click on the link for Compass Solutions. For general questions on Compass Solutions, call (212) 355-4141, ext. 3015.

COST SAVINGS

- Average savings of 36% for out-of-network claims
- Success rate of over 90% on large out-of-network claims
- Less than 1% appeal rate

